WOMEN IN TRANSITION, INC.

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION YEAR ENDED JUNE 30, 2018 (WITH COMPARATIVE TOTALS FOR 2017)

WOMEN IN TRANSITION, INC.

TABLE OF CONTENTS

	Page Number
Independent Auditors' Report	1 - 2
Statement of Financial Position	3
Statement of Activities	4
Statement of Cash Flows	5
Statement of Functional Expenses	6
Notes to Financial Statements	7 - 12
Supplementary Information	
Schedule of Program Services	13

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Women In Transition, Inc.

We have audited the accompanying financial statements of Women In Transition, Inc. (a nonprofit organization), which are comprised of the statement of financial position as of June 30, 2018, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Women In Transition, Inc. as of June 30, 2018 and the changes in its net assets and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.

Women In Transition, Inc. Page 2

Other Matters

Report on Summarized Comparative Information

We have previously audited Women In Transition, Inc.'s 2017 financial statements, and we expressed an unmodified audit opinion on those financial statements in our report dated November 28, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of program services is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with U.S. generally accepted auditing standards. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Baum, Smith & Clemens, LLP

Harleysville, PA November 26, 2018

WOMEN IN TRANSITION, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2018

(With Comparative Totals for 2017)

	2018	2017
ASSETS		
Current assets		
Cash and cash equivalents	\$ 184,665	\$ 131,267
Grant and contracts receivable	81,372	119,223
Prepaid expenses	-	8,902
Total current assets	276,037	259,392
Fixed assets, net	4,983	16,543
Other assets		
Beneficial interest in split-interest trusts	1,160,000	482,000
Unemployment reserve	22,526	16,375
Security deposit	21,975	21,975
Other	840	840
Total other assets	1,205,341	521,190
Total assets	\$1,486,361	\$ 797,125
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable and accrued expenses	\$ 36,396	\$ 19,398
Accrued payroll	41,325	23,564
Capital lease obligation, current	3,794	5,934
Total current liabilities	81,515	48,896
Other liabilities		
Capital lease obligation, long term	-	3,265
Total liabilities	81,515	52,161
Net assets		
Unrestricted	224,635	248,173
Board designated	6,711	6,661
Total unrestricted	231,346	254,834
Temporarily restricted	1,173,500	490,130
Total net assets	1,404,846	744,964
Total liabilities and net assets	\$1,486,361	\$ 797,125

WOMEN IN TRANSITION, INC. STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2018 (With Comparative Totals for 2017)

	Temporarily			2017	
	Unrestricted	Restricted	Total	Total	
PUBLIC SUPPORT AND REVENUES					
Public Support					
Government grants	\$ 646,397	\$ -	\$ 646,397	\$ 668,531	
Foundations and other	44,279	21,600	65,879	61,646	
Individuals	64,892	-	64,892	70,767	
Corporations	9,485	-	9,485	810	
Sub-contracts	103,699	-	103,699	89,776	
Donated services and goods	10,503	-	10,503	7,527	
Net assets released from restriction	16,230	(16,230)			
Total public support	895,485	5,370	900,855	899,057	
_					
Revenue	0.474		0.474	7 504	
Special events/fundraising	6,471	-	6,471	7,581	
Interest income	-	-	4 000	229	
Miscellaneous	1,680	-	1,680	8,745	
Realized gain(loss) on investments	- 0.454		- 0.454	3,960	
Total revenue	8,151		8,151	20,515	
Total public support and revenue	903,636	5,370	909,006	919,572	
EXPENSES					
	783,182		783,182	769,873	
Program Management and general	91,548	-	91,548	60,567	
Fundraising	52,394	-	91,346 52,394	46,781	
Fundraising	52,394		52,394	40,761	
Total expenses	927,124		927,124	877,221	
Change in net assets before change in value of split-interest trusts	(23,488)	5,370	(18,118)	42,351	
Change in value of split-interest trusts		678,000	678,000	(50,000)	
Change in net assets	(23,488)	683,370	659,882	(7,649)	
Net assets beginning of year	254,834	490,130	744,964	752,613	
Net assets end of year	\$ 231,346	\$1,173,500	\$1,404,846	\$ 744,964	

WOMEN IN TRANSITION, INC. STATEMENT OF CASH FLOWS YEAR ENDED JUNE 30, 2018 (With Comparative Totals for 2017)

		2018		2017
Cash flows from operating activities				
Change in net assets	\$	659,882	\$	(7,649)
Adjustments to reconcile change in net assets to				
net cash provided (used) by operating activities				
Depreciation		11,560		11,961
Change in beneficial interest in split-interest trusts		(678,000)		50,000
Realized gain on investments		-		(3,960)
Change in assets and liabilities				
Grant and contracts receivable		37,851		(54,216)
Unconditional promises to give - current assets		(10,000)		-
Prepaid expenses		8,902		(6,436)
Security deposit		-		(21,975)
Accounts payable and accrued expenses		10,847		(12,840)
Accrued payroll and benefits		17,761		7,553
Net cash provided(used) by operating activities		58,803		(37,562)
Cash flows from investing activities				
Proceeds - investment sale		-		11,442
Net cash provided by investing activities		-		11,442
Cash flows from financing activities				
Payments on capital lease		(5,405)		(5,520)
Net cash used by financing activities		(5,405)		(5,520)
Net change in cash and cash equivalents		53,398		(31,640)
Cash and cash equivalents:				
Beginning of year		131,267		162,907
End of year	\$	184,665	\$	131,267
	-		_	
Supplemental schedule of non-cash investing and				
financing activities:	φ	407	Φ	11.4
Interest paid on capital lease	\$	407	\$	414

WOMEN IN TRANSITION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2018 (With Comparative Totals for 2017)

(Time Comparative Fora

	2018							
	Program Ma		anagement				2017	
	Services	an	d General	Fui	ndraising		Total	 Total
Personnel								
Salaries	\$ 398,37	1 \$	35,980	\$	23,435	\$	457,786	\$ 471,216
Taxes and benefits	100,20	7	4,650		3,371		108,228	102,789
Total personnel	498,57	8	40,630		26,806		566,014	574,005
Operating								
Contract services	132,73	3	5,139		4,072		141,944	131,241
Donated services and goods	10,50	3	· -				10,503	7,527
Professional fees	4,50	0	5,526		1,440		11,466	14,595
Occupancy	97,63	7	7,957		5,249		110,843	84,986
Insurance	9,01	0	880		691		10,581	9,720
Depreciation	4,98	0	4,350		2,230		11,560	11,961
Office expenses and supplies	15,69	8	5,223		3,987		24,908	18,806
Printing and publication	2,27	3	2,132		3,000		7,405	8,753
Local travel	2,19	0	446		355		2,991	2,243
Miscellaneous	4,96	8	18,845		4,082		27,895	12,284
Postage and delivery	11	2	195		300		607	686
Interest		-	225		182		407	414
Total operating	284,60	4	50,918		25,588		361,110	303,216
Total expenses	\$ 783,18	2 \$	91,548	\$	52,394	\$	927,124	
2017 Totals	\$ 769,87	3 \$	60,567	\$	46,781			\$ 877,221

NOTE A: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization – Vision, Mission and Goals

Since 1971, Women In Transition, Inc. (WIT) has been providing empowerment, support and education for women who are encountering life-changing transitions that are rooted in domestic violence, substance abuse or poverty.

WIT's vision is a future where women and children find safety, justice and equality at every turn of their lives. WIT's mission is to empower women to attain safety, equality and justice, and build independent and self-sustaining lives for themselves and their children; and to pioneer collaborations with community partners to create an intolerance of gender-based violence, substance abuse and poverty. WIT's program goals are to develop innovative approaches to empower women to change their lives; and engage the community in awareness efforts to recognize the connections between domestic violence, substance abuse, child abuse, poverty and community violence. WIT's internal goals are to sustain an organizational infrastructure that will assure organizational stability, encourage innovation, enhance fundraising and board capacity, and maintain openness to opportunities for growth.

In January 2013, WIT became a subsidiary of PathWays PA, Inc. (PathWays). PathWays is the sole voting member of WIT and has the powers and authorities set forth in the Pennsylvania Nonprofit Corporation Law of 1988. These financial statements reflect only the financial position and operating results of WIT.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

Basis of Presentation

WIT is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. There are no permanently restricted net assets.

Grants and Contracts Receivable

WIT's activities are funded primarily by grants and contracts. Revenue and grants receivable have been recognized only to the extent allowed under the contracts. Receivables consist primarily of the cost reimbursement requests outstanding at year-end related to various contracts with government and private agencies and are considered fully collectible.

Fixed Assets

All acquisitions of fixed assets in excess of \$5,000 and having estimated useful lives of more than one year are capitalized. Fixed assets are stated at cost and depreciated on a straight-line basis over the estimated useful lives of the assets. When assets are retired or otherwise disposed of, the cost and related depreciation are removed from the books and any resulting gain or loss is reflected in income for the period. The cost of maintenance and repairs is charged to income as incurred and costs of significant replacements and improvements are capitalized and expensed over the periods benefited.

Beneficial Interest in Split-Interest Trusts

The interest in the trusts was recognized at fair value on the date of initial contribution. The fair value is recalculated annually using present value technique which includes the estimated return on the invested assets during the expected term of the agreement, the contractual payment obligations under the agreement, and a discount rate commensurate with the risks involved.

Restricted and Unrestricted Support

Contributions are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

NOTE A: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Restricted and Unrestricted Support (Continued)

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction.

Concentration

WIT receives approximately 34% of its public support from the Pennsylvania Coalition Against Domestic Violence, 12% from the City of Philadelphia Department of Human Services, and 18% from the Pennsylvania Commission on Crime and Delinquency. A significant reduction in the level of support could have an effect on the WIT's programs and activities.

In-Kind Contributions

WIT records the value of donations in-kind when there is an objective basis available to measure its value. Donations in kind are reflected as revenue in the accompanying statements at its estimated market value at the date of receipt.

The contribution of services are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Contributed services are reflected in the financial statements at the fair value of the services received.

WIT also benefits from time donated from volunteers for a variety of tasks that do not meet the criteria for the recognition of contributed services.

Income Taxes

WIT qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and has been classified as a publicly supported charitable organization. WIT is registered as required with the Pennsylvania Bureau of Charitable Organizations.

WIT is required to recognize, measure, classify, and disclose in the financial statements uncertain tax positions taken or expected to be taken in WIT's tax returns. Management has determined that the WIT does not have any uncertain tax positions and associated unrecognized benefits that materially impact the financial statements or related disclosures. Generally, WIT is no longer subject to income tax examinations by tax authorities for tax years prior to 2014.

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of certain assets and liabilities and disclosures. Accordingly, the actual amounts could differ from those estimates.

Significant estimates included in the financial statements are the value of the beneficial interests in the split-interest charitable remainder trusts.

NOTE A: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Subsequent Events

Management has evaluated subsequent events through the date the financial statements were available to be issued which was November 26, 2018.

NOTE B: FIXED ASSETS

Fixed assets consist of the following:

Furniture and equipment	\$ 55,859
Software	20,779
	76,638
Less: Accumulated depreciation	<u>71,655</u>
·	\$ 4,983

Depreciation expense for the year ended June 30, 2018 was \$11,560.

NOTE C: BENEFICIAL INTEREST IN SPLIT-INTEREST TRUSTS

WIT has been named as the beneficiary of four charitable split-interest trusts. WIT is an 8% remainderman of the trusts' principal. The trusts were funded with marketable equity securities. The trust assets are reflected in other assets in the Statement of Financial Position and total approximately \$1,160,000, as of June 30, 2018.

NOTE D: FAIR VALUE MEASUREMENT

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy are described as follows:

Level 1	Inputs to the valuation methodology are quoted prices (unadjusted) in active markets for identical assets or liabilities that the organization can access.
Level 2	Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly such as: Quoted prices for similar assets or liabilities in active markets; Quoted prices for identical or similar assets or liabilities in inactive markets; Inputs other than quoted prices that are observable for the asset or liability; and Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
	observable for substantially the full term of the asset or liability.
Level 3	Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

NOTE D: FAIR VALUE MEASUREMENT (Continued)

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. (Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs). The following is a description of the valuation methodologies used for assets measured at fair value. There are no changes in the methodologies used at June 30, 2018.

Equities: Valued at the closing price reported on the active market on which the individual security (common stock) is traded.

Beneficial interest in charitable remainder split-interest trusts: Valued at the expected amount to be received less the calculated discount of 6%. There is no observable active market for these assets.

	Level 1	Level 2	Level 3	Total
Beneficial interest in split-interest trusts	\$ <u>-</u>	\$ -	\$ 1,160,000	\$ 1,160,000
	\$ -	\$ -	\$ 1,160,000	\$ 1,160,000

A reconciliation of activity for the beneficial interest in split-interest trusts measured at fair value based on significant unobservable (non-market) information discounted cash flows is presented at its discounted value as follows:

Balance, beginning of year	\$	482,000
Change in value		678,000
Balance, end of year	\$ 1	,160,000

NOTE E: DESIGNATED NET ASSETS

The Board of WIT has designated \$6,711 of unrestricted net assets for the Wenonah B. Sharpe Fund. The Board approves all expenditures from this fund.

NOTE F: TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets as of June 30, 2018 are as follows:

Beneficial interest in split-interest charitable remainder trusts	<u>Amount</u> \$ 1,160,000	Restriction Time
Foundation grants	13,500	
	<u>\$ 1,173,500</u>	

NOTE G: RELATED PARTY

WIT paid management fees of \$40,000 for accounting services provided by its parent.

NOTE I: CAPITAL LEASES

The Organization is the lessee of office equipment under capital leases expiring in 2019. The liabilities under capital lease are recorded at the present value of the minimum lease payments. The interest rates on the leases are approximately 6%. Obligations under capital leases for the year ended June 30, 2018 was \$3,794. The assets are depreciated over the lower of their related lease terms or their estimated useful life. Depreciation of assets under capital lease is included in depreciation expense.

The following is a summary of property held under capital lease:

	<u>Amount</u>
Copier	\$ 19,170
Phone equipment	4,4 <u>55</u>
	23,625
Less: Accumulated depreciation	<u> 18,083</u>
•	\$ 5,542

Future minimum lease payments under capital lease for the fiscal years ending June 30 are as follows:

Year ending <u>June 30</u> 2019	Less amount attributable to interest Present value of lease payments	Amount 4,078 (284) \$ 3,794
	Capital lease: Current portion Long term portion	\$ 3,794 <u>-</u> \$ 3,794

NOTE J: OPERATING LEASE

For the year ended June 30, 2018, rental expense under the office space operating leases was \$108,490. The operating lease for the current office space is a ten year lease that expires July, 2027.

Minimum future rental payments under the non -cancellable operating lease having a remaining term in excess of one year as of June 30, 2018 are as follows:

Years Ending	
<u>June 30</u>	_Amount
2019	\$ 101,827
2020	105,929
2021	108,859
2022	111,789
2023	114,719
Thereafter	509,332
	\$1,052,455

NOTE K: SERVICE CONTRACTS

For the year ended June 30, 2018, total expenses under service contracts amounted to \$22,486. At June 30, 2018, WIT's minimum obligations under non-cancellable service contracts for phone, hosting and network services having remaining terms in excess of one year are as follows:

Years Ending	
June 30	_Amount_
2019	17,583
2020	17,583
2021	17,583
2022	2,930
	\$ 55,679

NOTE L: RETIREMENT PLAN

WIT has a Simple IRA plan for its employees. Eligible employees must have at least two years of employment with the organization and must have had compensation of at least \$5,000 during each of the two preceding years. WIT matched employee contributions up to 3% of each individual employee's compensation. For the year ended June 30, 2018, WIT's contributions to the retirement plan were \$8,854.

NOTE M: ADDITIONAL INFORMATION

Donated services - program	\$ 3,503
Donated goods - program	\$ 7,000

NOTE N: PCADV MATCH REQUIREMENTS

Match requirements of PCADV contracts were met during the current contract period.

WOMEN IN TRANSITION, INC. SCHEDULE OF PROGRAM SERVICES YEAR ENDED JUNE 30, 2018 (With Comparative Totals for 2017)

	Drug and Alcohol						Domestic Violence									Total		
		OAS		Other		Total		PCADV		VOCA		Other		Total		Program Services		
Personnel																		
Salaries	\$	61,117	\$	6,583	\$	67,700	\$	138,175	\$	105,106	\$	87,390	\$	330,671	\$	398,371		
Taxes and benefits		7,849		559		8,408		41,855		27,948		21,996		91,799		100,207		
Total personnel		68,966		7,142		76,108		180,030		133,054		109,386		422,470		498,578		
Operating																		
Contract services		-		11,928		11,928		60,296		8,293		52,216		120,805		132,733		
Donated services and goods		-		-		-		-		-		10,503		10,503		10,503		
Professional fees		-		-		-		4,500		-		-		4,500		4,500		
Occupancy		-		-		-		46,889		17,171		33,577		97,637		97,637		
Insurance		-		1,200		1,200		4,750		2,322		738		7,810		9,010		
Depreciation		-		-		-		-		-		4,980		4,980		4,980		
Office expenses and supplies		-		-		-		5,680		401		9,617		15,698		15,698		
Printing and publication		-		-		-		1,715		-		558		2,273		2,273		
Local travel		250		150		400		950		540		300		1,790		2,190		
Miscellaneous		-		-		-		490		-		4,478		4,968		4,968		
Postage and delivery		-		-		-		112		-		-		112		112		
Total operating		250		13,278		13,528		125,382	_	28,727		116,967	_	271,076	_	284,604		
Total expenses	\$	69,216	\$	20,420	\$	89,636	\$	305,412	\$	161,781	\$	226,353	\$	693,546	\$	783,182		
2017 Totals	\$	69,216	\$	20,023	\$	89,239	\$	318,321	\$	166,994	\$	195,319	\$	680,634	\$	769,873		